



RECRUITMENT

Manager specialized in market studies and strategy consultancy projects | Bogota, Colombia

Job description

Hinicio is looking for a Manager that can develop and coordinate a consulting team and manage client projects in Colombia and Latin America, with a focus on:

People management:

- Day-to-day coaching of the local team of consultants.
- Resource planning and allocation

Project management:

- Ensuring projects are delivered on-time – in scope – in budget, generating the expected impact with the client.
- Contributing to the understanding of and solving client needs through the design of innovative methodologies and solutions.
- Coaching staff to build a collaborative and inclusive environment while always meeting Hinicio's high quality standards.

Business development:

- Leading the development efforts in the field of sustainable energy and transport (with a strong focus on hydrogen and fuel cells), research and innovation through direct cooperation with other staff and strategic partners.

Knowledge development:

- Contribute to the development and sharing of your team's expertise and know-how with the support of your senior directors.

What we offer

An attractive job opportunity in a highly motivating sector and a start-up environment.

The opportunity to manage a business unit and produce an immediate impact on clients and teams in an international environment.

A flexible workplace; allowing you to balance the demands of your personal and professional lives. Hinicio strives to have fun while working hard, but understands life extends far beyond the office.

An exciting and supportive working environment, where "intra-preneurship" opens doors to opportunities.

A rapid learning and personal career development, including impactful leadership opportunities.

A remuneration package in line with the candidate's experience and motivation.

Desired skills & expertise

Proven experience (minimum of 8 years) at managing teams (6-20 people) and projects for market studies, business case definitions or other strategic consulting topics.

Experience in the field of sustainable energy and/or transport. For example, with a top consulting firm, energy utility, automaker or innovative start-up.

A personal desire to coach and steer staff by sharing knowledge and experience to further train them and ensure high quality project work.

A track record at delivering complex international projects and innovative business solutions under hard deadlines.

Strategic thinking for developing and implementing multidimensional frameworks and methodologies.

The ability to engage with client managers and facilitate consensus-building.

The motivation to collaborate with other project managers, internal staff, and external experts.

An open networker with a commercial mindset bringing proven business development experience.

A supportive and dependable manager, who shows creativity and resiliency on the job.

A perfect command of English and Spanish is required, with strong writing and speaking skills in both languages.

A degree from a high-level business school or master's degree in economics or engineering combined with an MBA or a master's degree in relevant area

Nice to have

A previous experience with hydrogen and/or fuel cells.

A good command of French and/or Portuguese is a plus.

A solid experience with internet-based collaborative platforms, project management and CRM tools.

Candidate must be allowed to work in Colombia (Colombian citizen or resident).

Deadline for applications:
February 25, 2022 midnight (Bogota)

If you are interested in this position, please send your **CV and Cover letter** to recruitment@hinicio.com with the subject: **Senior Consultant - Bogota**

About Hinicio

HINICIO is a strategy consultancy firm specialized in energy transition and sustainable mobility. We are recognized as a leading player in the hydrogen field in Europe and Latin America.

For more than 15 years, **HINICIO** has been working across the entire value chain helping the industry overcome the challenges and unlock the emergence of hydrogen as an energy carrier.

Our client base includes industrial companies (energy & utilities, automotive manufacturers, tier-one suppliers...), innovative SMEs, investors, or regional, national, and international administrations.

In addition to hydrogen, **HINICIO** supports its clients on a broad range of energy transition and zero emission mobility technologies.

HINICIO is strongly internationally minded: our headquarters are in Brussels and we have offices in Paris, Bogota, Buenos Aires, Santiago and Beijing, and direct representatives in the Netherlands and Mexico.

We have run missions for 15 years in Europe, Latin America, Caribbean, Asia, and North Africa. Our team include both a young team of bright individuals and very senior experts with strong industrial background. We are all very proud to be part of the energy transition and very motivated to take up all the challenges around it.

We favor diversity and gender equity among our teams, which are composed of engineers, economists, energy & environmental policy experts, and count more than 12 different nationalities.