



RECRUITMENT

Consultant | the Netherlands (Rotterdam)

Job description

Hinicio is looking for a Consultant that will take an active role in acquiring, managing and executing strategic consultancy assignments:

Project execution: Quantitative and qualitative research. Business case assessments and techno-economic modelling, Pre-feasibility studies. Analysis of complex (renewable) energy systems. Market research; Policy and regulatory analysis. Public funding analysis and developing funding applications. Preparation of client meetings, reporting and delivering presentations.

Business development: Contributing to the development of new business through direct cooperation with other staff and strategic partners. Writing proposals and developing client propositions.

Project management: Ensuring assignments ('projects') are delivered on-time – within scope and budget and according to client expectations.

Knowledge development: Contribute to the development and sharing of the team's expertise and know-how with the support of your senior colleagues.

Coaching staff to build a collaborative and inclusive environment while always meeting Hinicio's high quality standards.

What we offer

An attractive job opportunity in a dynamic sector and fast growing start-up environment.

The opportunity to manage small project teams and have meaningful impact on clients in an international environment, coached by a Manager or Director.

A flexible workplace, allowing you to balance the demands of your personal and professional lives. Hinicio strives to have fun while working for demanding clients, but understands life extends far beyond the office.

An exciting and supportive working environment, where intrapreneurship opens doors to opportunities.

A rapid learning and personal career development, including further leadership opportunities for a high potential candidate.

A flexible, human, highly motivating working environment.

A remuneration package in line with the candidate's experience and motivation.

Desired skills & expertise

Proven experience (3-5 years) in consultancy and project management in the energy sector. For example, with a top consulting firm, energy utility or innovative start-up. Previous experience with hydrogen is a plus.

A Master's Degree in Engineering, Physics, Innovation Science, Economics, Business or other (energy) related discipline.

Experience with managing (small) project teams and the execution of market studies.

Experience with developing business cases and strategic consultancy assignments.

A track record of successfully delivering complex international projects under strict quality standards and deadlines.

A networker with a commercial mindset bringing proven business development experience.

Strategic thinking and experience with developing analytical frameworks and methodologies.

A wish to contribute to the transformation of the energy system and our clients efforts to achieve the global climate objectives.

A team player with strong motivation to collaborate and build our practice.

The ability to engage with clients, build and maintain relationships.

A supportive and dependable consultant, who shows creativity and resiliency on the job.

Well-developed writing, presentation and communication skills.

An excellent command of English. (Native) Dutch speakers are preferred, but this is not a strict requirement. French, Spanish and/or German language capabilities are considered a plus.



If you are interested in this position, please send your **CV and Cover Letter** to recruitment@hinicio.com with the subject: **Consultant - The Netherlands**

About Hinicio

HINICIO is a strategy consultancy firm specialized in sustainable energy and mobility. We are recognized as a leading advisor in the emerging hydrogen sector in Europe, Latin America and increasingly also beyond.

For more than 15 years, HINICIO has been working across the entire value chain, helping the industry overcome the challenges and unlock the emergence of hydrogen as an energy carrier.

Our client base includes industrial companies (energy & utilities, automotive manufacturers, tier-one suppliers...), innovative SMEs, investors, and regional, national, and international bodies. In addition to hydrogen, HINICIO supports its clients on a broad range of energy transition and zero emission mobility technologies.

HINICIO is strongly internationally minded: our headquarter is in Brussels, with offices in Paris, Rotterdam, Bogota and Santiago, and direct representation in Mexico and Beijing.

We have run missions for 15 years in Europe, Latin America and the Caribbean, North America, Asia, and North Africa. Our team includes a young team of bright individuals and very senior experts with a solid industrial background. We are all very proud to be part of the energy transition and very motivated to take up all its challenges.

We favor diversity and gender equity among our teams, which are composed of engineers, economists, energy & environmental policy experts, and count over 15 different nationalities.