



RECRUITMENT

Consultant | The Netherlands (Rotterdam)

Job description

Hinicio is looking for a consultant that will take an active role in acquiring, managing and executing consultancy assignments for clients in Europe:

Business development: Contributing to the development of new business through direct cooperation with other staff and strategic partners.

Project management: Ensuring assignments ('projects') are delivered on-time – within scope and budget and according to client expectations.

Project execution: Quantitative and qualitative research. Business case assessments and techno-economic modelling, Pre-feasibility studies. Analysis of complex (renewable) energy systems. Market research; Policy and regulatory analysis. Public funding analysis and developing funding applications. Preparation of client meetings, reporting and delivering presentations.

Knowledge development: Contribute to the development and sharing of your team's expertise and know-how with the support of your senior colleagues.

Writing proposals and developing client propositions.

Coaching staff to build a collaborative and inclusive environment while always meeting Hinicio's high quality standards.

What we offer

An attractive job opportunity in a dynamic sector and fast growing start-up environment.

The opportunity to manage small project teams and have meaningful impact on clients in an international environment, coached by a Manager or Director.

A flexible workplace, allowing you to balance the demands of your personal and professional lives. Hinicio strives to have fun while working for demanding clients, but understands life extends far beyond the office.

An exciting and supportive working environment, where intra-preneurship opens doors to opportunities.

A rapid learning and personal career development, including further leadership opportunities for a high potential candidate.

A flexible, human, highly motivating working environment, where "intra-preneurship" is a must.

A remuneration package in line with the candidate's experience and motivation.

Desired skills & expertise

Proven experience (3-5 years) in consultancy and project management in the energy sector. For example, with a top consulting firm, energy utility or innovative start-up. Previous experience with hydrogen and/or fuel cells is a plus.

A Masters Degree in Engineering, Physics, Innovation Science, Economics, Business or other energy related discipline.

Experience with managing project teams and the execution of market studies.

Experience with developing business cases and strategic consultancy assignments.

A track record of successfully delivering complex international projects under strict quality standards and deadlines.

A networker with a commercial mindset bringing proven business development experience.

Strategic thinking and experience with developing analytical frameworks and methodologies.

A wish to contribute to the transformation of the energy system and our clients efforts to achieve the global climate objectives.

A team player with strong motivation to collaborate and build our practice.

The ability to engage with clients, build and maintain relationships.

A supportive and dependable (senior) consultant, who shows creativity and resiliency on the job.

Solid writing, presentation and communication skills.

A perfect command of Dutch and English. French, Spanish and/or German are considered a plus.



**Deadline for applications:
January 21, 2022 midnight (CET)**

If you are interested in this position, please send your **CV and Cover letter** to recruitment@hinicio.com with the subject: **Consultant - The Netherlands**

About Hinicio

HINICIO is a strategy consultancy firm specialized in energy transition and sustainable mobility. We are recognized as a leading player in the hydrogen field in Europe and Latin America.

For more than 14 years, **HINICIO** has been working across the entire value chain helping the industry overcome the challenges and unlock the emergence of hydrogen as an energy carrier.

Our client base includes industrial companies (energy & utilities, automotive manufacturers, tier-one suppliers...), innovative SMEs, investors, or regional, national, and international administrations.

In addition to hydrogen, **HINICIO** supports its clients on a broad range of energy transition and zero emission mobility technologies.

HINICIO is strongly internationally minded: our headquarters are in Brussels and we have offices in Paris, Bogota, Buenos Aires, Santiago and Beijing, and direct representatives in the Netherlands and Mexico.

We have run missions for 14 years in Europe, Latin America, Caribbean, Asia, and North Africa. Our team include both a young team of bright individuals and very senior experts with strong industrial background. We are all very proud to be part of the energy transition and very motivated to take up all the challenges around it.

We favor diversity and gender equity among our teams, which are composed of engineers, economists, energy & environmental policy experts, and count more than 12 different nationalities.