



# RECRUITMENT

Senior Project Manager specialized in sustainable energy and transport - Brussels, Paris or The Netherlands (TBD)

## Job description

The **Senior Project Manager** will take an active role at developing and leading client projects in Europe, with a particular focus on:

**Project management:** Making sure projects are delivered on-time - in scope - in budget, and generate the expected impact with the client. Actively contributing to understanding, analyzing and solving client issues through the design of innovative methodologies and solutions. Coaching junior staff to meet Hinicio's high quality standards.

**Knowledge development:** Actively contribute to the development and sharing of your team's expertise and know-how with the support of your senior managers.

**Business development:** Actively contributing to the development of project opportunities in the field of sustainable energy and transport (with a strong focus on hydrogen and fuel cells), research and innovation through direct interactions with senior level decision makers and strategic partners.

## What we offer

An attractive job opportunity in a highly motivating sector and growing start-up environment.

The opportunity to lead project teams and produce an immediate impact on clients and teams in an international environment.

A flexible, human, highly motivating working environment, where "intra-preneurship" is a must.

A rapid learning and personal career development, including further leadership opportunities for a high potential candidate in short to mid-term.

A remuneration package in line with the candidate's experience and motivation.

## Desired skills and expertise

Highly motivated individual with a **proven experience at leading projects** in the field of sustainable energy and transport;

Previous experience of **minimum of 6 years is required in the field of sustainable energy and transport** with a leading consulting firm, energy utility, SaaS company, automaker or innovative start-up;

A **previous experience with hydrogen** and/or fuel cells is a plus;

A track record at delivering **complex international projects** under challenging time constraints;

Strategic thinker able to develop and implement **complex multidimensional analytical frameworks** and methodologies;

Ability to **engage with senior level client managers** and facilitate consensus-building;

Strong motivation to **generate new projects and innovative business solutions** in liaison with senior staffs;

**Multitasker** able to manage multiple assignments in parallel under significant time pressure, in a very organized manner;

A **commercial mindset** with proven business development experience will be an advantage

Personal drive to **coach and steer junior staff**;

A real **team leader, creative, open networker**, self-confident and solution-driven with solid written and oral communication skills

A perfect command of **English, French and/or Dutch** is required, with strong redaction skills. Preference for French or Dutch natives. **Spanish is a plus.**

Able to lead by example and **support peers.**

Ideal candidates **combine experience on Engineering, Economics and policy** related aspects, either by academic background or experience;

**A graduate from a high-level business school (commercial engineer or MBA + engineering).**



Applications for this position are accepted on an ongoing basis

If you are interested in this position, please send your **CV and Cover letter** at [recruitment@hinicio.com](mailto:recruitment@hinicio.com) with the subject: **Senior Project Manager - Application.**

**Only complete applications will be considered.** We assure to reply to every complete application.

## About Hinicio

**Hinicio** is a strategic consultancy specialized in energy transition and sustainable mobility. We are recognized as a leading player at European scale in the Hydrogen industry.

For more than 12 years, **Hinicio** has been working across the entire value chain helping the industry overcome the challenges and unlock the emergence of hydrogen as an energy carrier.

Our client base includes industrial companies (energy & utilities, automotive manufacturers, tier-one suppliers...), innovative SMEs, investors, or regional, national, and international administrations.

In addition to hydrogen, **Hinicio** works on a wide range of other technologies critical to the Energy Transition, such as onshore & offshore wind, solar photovoltaic, ocean thermal energy conversion, green transports (hydrogen, battery electric vehicles, natural gas vehicles...), energy storage, smart-grids, and energy efficiency.

**Hinicio** is strongly internationally minded: our headquarters are in Brussels and we have offices in France (Paris), Colombia (Bogota), Argentina (Buenos Aires), China (Shanghai), and direct representation for business development in Chile, Mexico and The Netherlands.

We have run missions for 12 years in Europe, Latin America, Caribbean, Asia, and North Africa. Our team includes both a young team of bright individuals and very senior experts with strong industrial background. We are all very proud to be part of the energy transition and very motivated to take up all the challenges around it.

We favor diversity among our teams, which are composed of engineers, economists, energy & environmental policy experts, and count more than 10 different nationalities.

**For more information, please visit:**

[www.hinicio.com](http://www.hinicio.com) and <https://www.linkedin.com/company/hinicio/>