



RECRUITMENT

Business Analyst specialized in the energy and mobility transition - Brussels, Paris or The Netherlands (TBD)

Job description

The **Business Analyst** will take an active role in developing and executing client projects, with a particular focus on:

Client project delivery:

- Quantitative and qualitative research;
- Techno-economic modeling and analysis;
- Analysis of complex (renewable) energy systems;
- Market research;
- Policy and regulatory analysis;
- Preparation of client and internal reports and presentations.

Business development: Actively contributing to the development of new project opportunities in the field of sustainable energy and transport, research and innovation through direct interactions with private companies, strategic partners and government organizations.

Knowledge building: Actively contribute to the development and sharing of your expertise and know-how in the field of hydrogen and fuel cells, energy storage and related topics.

What we offer

An attractive job opportunity in a highly motivating sector and growing start-up environment.

The opportunity to produce an immediate impact on projects and clients in an international environment.

A flexible, human, highly motivating working environment, where "intra-preneurship" is a must.

A rapid learning and personal career development, including team leadership opportunities for a high potential candidate in short to mid-term.

A remuneration package in line with the candidate's experience and motivation.

Desired skills and expertise

A previous experience of a **minimum of 3 years** is required in the field of sustainable energy and transport, with a leading consulting firm, energy utility, SaaS companies, car manufacturer or start-up;

A **previous experience with hydrogen and/or fuel cells** is a plus;

A highly motivated individual with a proven **experience at delivering strategic consulting projects and studies** in the field of sustainable energy and transport in an international environment;

Business acumen and interest to **generate new projects and business opportunities** in liaison with senior staffs;

A **team player**, creative, open networker, self-confident and solution-driven with solid written and oral communication skills;

Multitasker able to **manage multiple assignments** in parallel under significant time pressure, in a very organized manner;

Ability to **interact with senior level client managers** and facilitate business relations;

A perfect command of **English, French and/or Dutch** is required, with strong redaction skills;

Ideal candidates **combine experience on Engineering, Economics and policy** related aspects, either by academic background or experience;

Preferably **Master Degree in Engineering, Economics or Policy studies**.

A **graduate from a high-level business school (commercial engineer or MBA + engineering)**.

Nice to have:

Good command of **Spanish** would be an asset.

A previous **international experience** is valuable.

A solid xperience with **internet-based collaborative platforms**, project management and CRM tools is a plus.



Applications for this position are accepted on an ongoing basis

If you are interested in this position, please send your **CV and Cover letter** at recruitment@hinicio.com with the subject: **Project Manager - General Application**.

Only complete applications will be considered. We assure to reply to every complete application.

About Hinicio

Hinicio is a strategic consultancy specialized in energy transition and sustainable mobility. We are recognized as a leading player at European scale in the Hydrogen industry.

For more than 12 years, **Hinicio** has been working across the entire value chain helping the industry overcome the challenges and unlock the emergence of hydrogen as an energy carrier.

Our client base includes industrial companies (energy & utilities, automotive manufacturers, tier-one suppliers...), innovative SMEs, investors, or regional, national, and international administrations.

In addition to hydrogen, **Hinicio** works on a wide range of other technologies critical to the Energy Transition, such as onshore & offshore wind, solar photovoltaic, ocean thermal energy conversion, green transports (hydrogen, battery electric vehicles, natural gas vehicles...), energy storage, smart-grids, and energy efficiency.

Hinicio is strongly internationally minded: our headquarters are in Brussels and we have offices in France (Paris), Colombia (Bogota), Argentina (Buenos Aires), China (Shanghai), and direct representation for business development in Chile, Mexico and The Netherlands.

We have run missions for 12 years in Europe, Latin America, Caribbean, Asia, and North Africa. Our team include both a young team of bright individuals and very senior experts with strong industrial background. We are all very proud to be part of the energy transition and very motivated to take up all the challenges around it.

We favor diversity among our teams, which are composed of engineers, economists, energy & environmental policy experts, and count more than 10 different nationalities.

For more information, please visit:

www.hinicio.com and <https://www.linkedin.com/company/hinicio/>