



# Hi-NOVATION

SUPPORTING  
COLLABORATIVE  
INNOVATION PROJECTS



2018

Do you want to bring your technological break through to life or test an innovative business model?



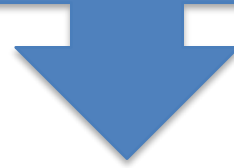
**Hi-NOVATION is a collaborative innovation project service** providing technical, financial, communication & dissemination support

**Formula 1:  
Preparation and  
Submission Coaching**



HINICIO coaching for constitution and consolidation of my collaborative innovation project proposal

**Formula 2:  
Full Preparation and  
Submission Support**



Full constitution and consolidation of my collaborative innovation project proposal by HINICIO

**Formula 3:  
Project Management  
Outsourcing**



Full constitution, consolidation and implementation of my collaborative innovation project by HINICIO



# Our Service Formulae

**Pre-submittal phase**

**Post-submittal phase**

	Formula 1: Preparation and Submission Coaching	Formula 2: Full Preparation and Submission Support	Formula 3: Project Management Outsourcing
Project concept and strategy development	X	X	X
Identification project partners	X	X	X
Communication and negotiation with consortium partners	X	X	X
Description of work	X	X	X
Plan for dissemination and exploitation of results	X	X	X
Financial plan	X	X	X
Coordination with Program office		X	X
Quality review and improvement		X	X
Submission of all technical, administrative and financial elements		X	X
Hearing (in case of winning)			X
Project coordination and management			X
Additional research tasks (project specific)			X
Communication and dissemination of results			X



### Excellent understanding of EU-funded projects

- Excellent knowledge of all technical, administrative and financial aspects related to the preparation and coordination
- Proven by management of projects funded by H2020, FP5, FP6, FP7, FCH JU (Fuel Cell and Hydrogen Joint Undertaking) etc.



### Brussels Headquarter

- Close in contact with the European Commission (DG Energy, DG RDT etc.), European Parliament, H2020, SWAFS, FCH JU, CORDIS, European Social fund, INEA/CEF etc.
- Fast & efficient problem solving through easy access
- Meeting facilities for consortium partner



### Multidisciplinary Expert Team

- Multidisciplinary team of qualified consultants consisting of engineers, economists and energy and mobility policy experts
- Expertise in hydrogen, fuel cells, renewable energies, sustainable mobility, energy storage, energy transition.



### Experienced Project Coordinators

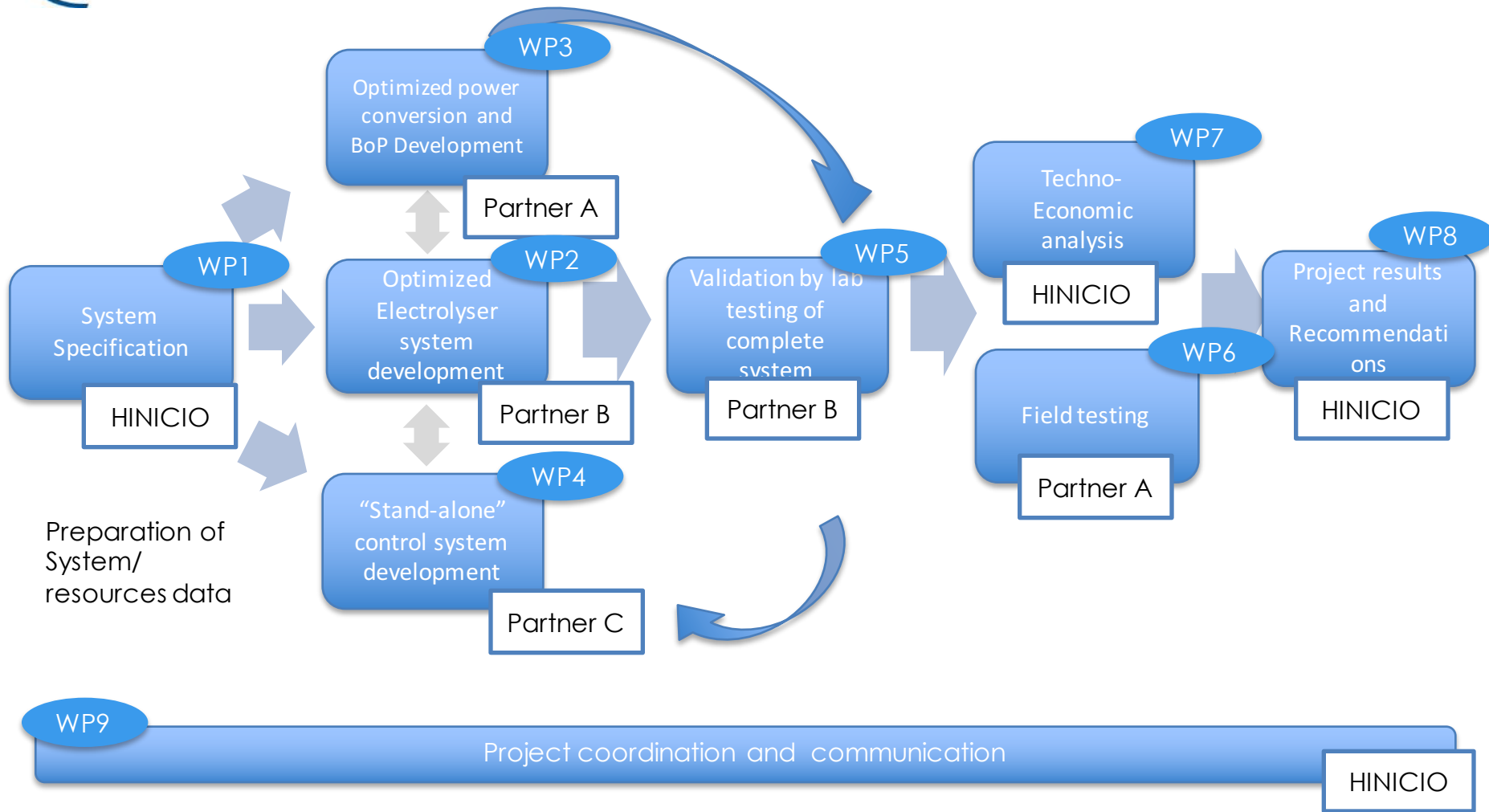
- As project coordinators, we develop innovative business models and evaluate the techno-economic performance of the outcome.
- Additionally, we identify the changes needed in the regulatory and policy context.

# Hinicio

## Annex



# Hi-nnovation AWP Project example



Task description	What do we get?
<b>Project concept and strategy development</b>	Development and consolidation of the project concept, architecture and strategy.
<b>Project partners</b>	Identification of project partners and project consortium
<b>Communication and negotiation with consortium partners</b>	Facilitation of communication and negotiations with consortium partners.
<b>Description of work</b>	Development of the description of the work (content and distribution of work packages).
<b>Dissemination and exploitation of results</b>	Development of the plan for dissemination and exploitation of results in line with H2020 rules.
<b>Financial plan</b>	Facilitation of the elaboration of the work budget, the allocation of costs, subcontract needs, in line with the Program office's financing rules.
<b>Coordination with Program office</b>	Validation for certain technical and structural choices together with the Program office.
<b>Quality review and improvement</b>	Quality review and improvement of the proposal to increase the chances of selection.
<b>Submission</b>	Submittal of all technical, administrative and financial elements of the proposal through the "Research Participants Portal".
<b>Hearing</b>	Negotiations and final preparation of the proposal (in case of winning).
<b>Project coordination and management</b>	Project coordination: admin, financial and management aspects (organization of meetings, submission of deliverables, etc.)
<b>Additional research tasks</b>	<ul style="list-style-type: none"> <li>✓ Monitoring and analysis of the techno-economic performance of the project results</li> <li>✓ Exploration of innovative business models &amp; identification of regulation barriers</li> <li>✓ Formulation of key results and lessons learned</li> </ul>
<b>Communication and dissemination of results</b>	Visuals and web content management, press communications, outreach, etc.





YOUR KNOWLEDGE  
PARTNERS FOR  
SUSTAINABLE ENERGY  
PROJECTS AND  
STRATEGIES

### CONTACT

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